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9 UNITED STATES BANKRUPTCY COURT  
10 FOR THE EASTERN DISTRICT OF WASHINGTON

11 In re: ) NO. 13-04206-FLK11  
12 )  
13 BEHLING DAIRY MANAGEMENT, INC. ) MOTION FOR AUTHORITY TO  
14 ) USE CASH COLLATERAL, FOR  
15 Debtor, ) AUTHORITY TO GRANT REPLACEMENT  
16 ) LIENS AND FOR EMERGENCY HEARING

17 BEHLING DAIRY MANAGEMENT, INC. ("Debtor") files this Motion for Authority to Use  
18 Cash Collateral in accordance with 11 U.S.C. § 363 and states as follows:

19 **BACKGROUND**

20 1. Behling Dairy Management, Inc. operates a dairy in Mattawa, Washington. On average  
21 1,200 cows are milked each day. Four hundred dry cows are also maintained at the dairy, together with  
22 approximately 120 bulls and 150 calves. In addition, the dairy has approximately 1,225 replacement  
23 heifers that are being raised offsite by a third party.

24 2. Debtor's primary financing is through Columbia State Bank. The bank has four separate  
25 loans. The aggregate balance owed to them is approximately \$3,150,000.00. The bank loans are  
26 secured by a mortgage on the real property upon which the dairy is operated, the dairy animals, the dairy  
27 equipment, the feed inventory, the milk proceeds and miscellaneous tangible and intangible property  
28 belonging to the Debtor.

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1 Zions Bank holds a second mortgage on the dairy real property in the approximate amount of  
2 \$600,000.00.

3 3. During 2013, the dairy has been operating on a month-to-month basis from operating  
4 revenues. The Debtor has not had an ongoing line of credit upon which it could draw. The Debtor has  
5 been able to meet the bulk of its obligations on an ongoing basis.

6 4. On or about August 30, 2013, Pioneer Commodities, Inc. obtained a Judgment against the  
7 Debtor in the approximate amount of \$349,000.00. Pioneer Commodities, Inc. garnished NW Dairy  
8 Association (NDA) on October 14, 2013. The Answer of NDA indicates they are holding \$201,670.63.  
9 This money is proceeds and payment for a portion of the September 2013 milk delivered to it by the  
10 Debtor.

11 5. The Debtor is in immediate need of funds to continue operation of the dairy. Debtor has  
12 only a four to five day supply of grain on hand and a thirty-day or less supply of hay. The current  
13 supply of silage and haylage is adequate for present needs, but needs to be replaced on an ongoing basis.  
14 Adequate feed supply is necessary for the health of the herd and to maximize milk production.

15 6. Debtor is in immediate need of veterinarian supplies and sanitary supplies to meet the  
16 medical needs of the dairy herd and to properly sanitize the milking parlor and milking equipment.  
17 Debtor also needs to meet its payroll obligations on an ongoing basis and needs to purchase feed.

18 7. At the present time it is imperative that the Debtor obtain authority from this Court, in  
19 accordance with 11 U.S.C. § 363(c)(2)(B) to use cash collateral in order to maintain its business  
20 operations and to protect its ability to reorganize in accordance with Chapter 11 of the Code. The use of  
21 cash collateral in this matter will also maximize the value of the cows as collateral for a portion of the  
22 secured debts and will preserve the value of the estate to all creditors.

23  
24 ***RELIEF REQUESTED***

25 8. In accordance with § 363(b)(2)(B) of the Code, Debtor requests that this Court authorize  
26 and approve Debtor's use of Cash Collateral for payments of its operating expenses as set forth in the  
27 Budge attached hereto as Exhibit A. In order to remain in possession of its property and to continue its  
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1 business activity in an effort to achieve successful reorganization, the Debtor must be permitted to use  
2 cash collateral in its ordinary course of business. The Debtor currently has no alternative borrowing  
3 source from which Debtor could secure additional funding to operate its business.

4 9. Specifically, Debtor requires the use of cash collateral for the payment of certain  
5 operating expenses as set forth in the Budget attached hereto as Exhibit A. The Debtor believes that the  
6 expenses listed on the Budget are reasonable and necessary business expenses which must be paid in  
7 order to continue Debtor's business.

8 10. In an effort to adequately protect the interest of Columbia State Bank in the pre-petition  
9 collateral for the Debtor's use of Cash Collateral as requested in this Motion, Debtor is offering to  
10 provide the lender with a replacement lien to and in accordance with 11 U.S.C. § 361(2) in and to all  
11 property of the estate at this time presently securing the indebtedness owing to Columbia State Bank  
12 ("the Postpetition Collateral") purchased or acquired with the cash collateral of the bank.

13 11. In the event the Court does not authorize Debtor's use of cash collateral, the Debtor  
14 believes it will be unable to maintain its current business operations and will be unable to propose a Plan  
15 of Reorganization as contemplated by the Bankruptcy Code. Without the use of cash collateral, the  
16 Debtor will be seriously and irreparably harmed, resulting in significant loss to the Debtor's estate and  
17 to its creditors. Specifically, the value of the cows will diminish substantially if they are not properly  
18 feed and cared for and milked on a regular and ongoing basis.

#### 20 ***REQUEST FOR EMERGENCY HEARING***

21 12. The Debtor is without funds to operate. Debtor was depending upon the \$201,670.00  
22 payment from NDA on Friday, October 18, 2013, to pay its ongoing operating expenses. Debtor  
23 requires money at this time to meet its ongoing expenses of operation, including purchase of feed,  
24 supplies and other indispensable expenses, including labor. Failure to timely pay for such items will  
25 require the dairy to close down entirely, which will result in irreparable injury to the Debtor and its  
26 chance for an effective reorganization. The total amount required for these emergencies is not less than  
27 \$200,000.00.

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1 WHEREFORE, Behling Dairy Management, Inc. requests that this Court enter an Order  
2 pursuant to 11 U.S.C. § 363(c)(2)(B) authorizing Debtor to use Cash Collateral for its ongoing business  
3 operation as described in this Motion and Budget attached hereto as Exhibit A and to grant Behling  
4 Dairy Management, Inc. such other and further relief as may be appropriate and just.

5 DATED: October 23, 2013.

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